



6125 Phyllis Drive, Cypress, California 90630  
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December 27, 2011

Dear Amateur, Marine and Air-band Valued Customers:

We would like to thank all of our valued customers for your continued support. In this letter, I am pleased to announce a recent corporate reorganization. After four years of joint venture with Motorola, we have decided to transfer the Vertex Standard LMR business to Motorola and focus on Amateur, Marine and Air-band business. The effective date for this reorganization will be January 1, 2012.

Our company name will once again be YAESU MUSEN; a name our business partners have been familiar with for over 50 years. We are delighted to bring you the legacy of trust, quality, and solid customer service that has always been associated with the YAESU MUSEN company name.

This reorganization will allow us to concentrate in Amateur, Marine and Air-band business, which will better leverage and align the strengths of our entire business operation. We believe that there is an exciting opportunity to evolve our organization to meet the needs of the Amateur Radio, Marine Equipment and Air band communication industries by continuing to provide specialized services and the highest quality products. We are excited to continue working hard to support your business.

Details of the new operation include:

- Our headquarter company name will change to YAESU MUSEN Co., Ltd and the US subsidiary will be YAESU USA Inc.
- Company is wholly-owned by Founder's family
- New Headquarter address and phone/fax number will be:  
Address: Tennouzu Park Side Building 2-5-8 Higashi-Shinagawa, Shinagawa-ku, Tokyo  
Phone Number: +81-3-6711-4151 Fax Number: +81-6711-4277
- No change in operation, sales organization, address and phone number of YAESU USA Inc.
- The new operation will be effective from January 1, 2012
- Our new Brand Logos will gradually begin to appear on our web site and printed materials

**YAESU**  
*The radio*

**STANDARD HORIZON**  
*Nothing takes to water like Standard Horizon*

Please note that there is no change in the existing Senior Management Team that will continue to support your business.

- Dennis Motschenbacher leads Amateur Sales Division.
- Jason Kennedy leads Marine and Air-band Sales Division.

Should you desire additional information, please feel free to contact them.

Thank you for your loyalty and support. We are glad that you will be there with us as the new operation unfolds. Our team of enthusiastic Design, Production, Sales, Customer Service, and Repair professionals look forward to servicing you long into the future.

Sincerely yours,



Jun Hasegawa  
President/ CEO  
VERTEX STANDARD CO., LTD.